



**INTERNATIONAL SEALING
DISTRIBUTION ASSOCIATION**

Connecting World Class Sealing Distributors and Manufacturers

**Technical Leader Sponsorship Program
ISD Associates
Application**

Company: _____

Requested Technology Area (you may choose more than one) \$2,000 per category; in effect for the current calendar year.

- | | |
|---|---|
| <input type="checkbox"/> Packing | <input type="checkbox"/> Teflon |
| <input type="checkbox"/> Metal Gaskets | <input type="checkbox"/> O-Rings |
| <input type="checkbox"/> Soft Gaskets | <input type="checkbox"/> Hydraulic |
| <input type="checkbox"/> Expansion Joints | <input type="checkbox"/> Mechanical Seals |
| <input type="checkbox"/> Rubber | |

GENERAL INFO

Company Name

Individual Contact

Signature *Date*

Phone *Fax*

Special Instructions

PAYMENT INFO

Payment Method: Check Credit Card Bill me

- Check enclosed for: \$ _____ OR
 Charge a total of \$ _____ TO
 Mastercard VISA Discover Amex

Card number

Expiration Date *Verification Code*

Name on card

Signature

Benefits:

Technical Leaders get first crack at doing the Sealing Your Success e-Seminars, sessions at the Spring technical training event, and will be highlighted and promoted in the:

- ISD inBrief
- ISD Insider
- On the ISD website
- Each Sealing Your Success e-Seminar
- CFSP materials as we start to refine that program.

Overall, it's an opportunity to be more visible with the distributors around technical expertise in a particular area, and support for ISD's focus on providing as many technical development/training opportunities as possible for members.

Sealing Your Success e-Seminar Series

These e-Seminars focus on technical topics, leveraging expertise from our Associate members and others to bring members the latest developments in sealing technology, back to basics sessions on manufacturing or fabrication processes, or other technical topics - all designed to support the success of ISD member companies and employees.

Each e-Seminar begins at 1:00 pm EST and last 45 - 60 minutes and includes opportunities for Q&A. Sessions are scheduled at mid-day to allow participants to conduct lunch-time training sessions. Sessions are free to members, and are also recorded and posted on the ISD website for purchase.

Spring Technical Event

Offered every other Spring (for even years, ISD will partner with the GFA in their Spring Expo), the Spring Technical event is targeted at mid-level employees, and represents a "no-frills" variety of hands-on and lecture-based training across a variety of technologies. Sessions will include updates on the newest technologies, basic how-to skills, and most importantly, will focus on applications as well as technology – how/where can these products be applied in which industries, along with ideas on how to expand sales opportunities. Events will be characterized by:

- Central, easy access location; target a local ISD Associate to host and/or run the event in conjunction with another industry event/tradeshow so attendees can do both
- Optional plant tours (if applicable)of local ISD member facilities
- Promote the technical expertise of Associate members; provide additional visibility for their products/business
- Offer multiple tracks/breakouts so attendees can be exposed to various sealing technologies; organized around the CFSP categories

CFSP Certification Program

The exam is based on eight FSA fluid sealing product standards manuals, covering such areas as: Metallic Gasketing; Compression Packings; Mechanical Seals; Non-metallic Gaskets; Molded Packings; Non-Metallic Expansion Joints; and, Ducting Systems. A glossary of fluid sealing terms and components is also included in the exam.